Robinson, Yvette J.

From: Robinson, Yvette J.
Sent: Tuesday, April 13, 1999 12:18 PM
To: Fontanez, Jose R.
Cc: Medina, Maria; Anderson, Shalena
Subject: Indiana Black Expo-CEM 1999

Jose:

As previously discussed, I had Fred check on the costs for the independent stage that we produce at IBE. As previously stated, the costs would go up if anything, not down. However, Fred and I were able to come up with some cost savings. Here is the breakdown:

$100,000 for talent
$115,000 for production (only a savings of $2,500 for '98)

As you know, PM is the only corporate sponsor with a concert at the American Legion Mall. Costs were certainly not going down for '99. Any questions, please let me know. Thanks.

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